

# GTA Newsletter August 2011

1 message

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## GTA Newsletter August 2011



### In This Issue

- Insitu News
- Champion Tool Storage News
- Job Openings
- Career Readiness Certificate
- Gorge Robotics Fest
- GTA Events
- OEN Venture NW
- SBDC Program
- Gorge OEN Events
- Oregon BEST FEST
- SAO Events
- CleanTech Open Awards
- Oregon Connections
- GTA Members
- Calendar

### → GTA Member News: Insitu Introduces Inceptor, Supports Operation in Libya

GTA Gold Sponsor Insitu announced several pieces of good news this month. First they unveiled the Inceptor small unmanned aircraft system (UAS) at the 2011 Airborne Law Enforcement Association Expo. The Inceptor (pictured below) will provide first responders with real-time video and stable, high-resolution imagery. At less than four pounds, the rotorcraft can be operated by one person, hover for more than 20 minutes and patrol at speeds up to 24 mph. [Read more...](#)



Insitu also announced that its ScanEagle system successfully assisted U.S. and NATO Forces in their mission to protect civilians and reduce the flow of arms to Libya during the 72-hour counter-terrorism surge supporting Operation Unified Protector. [Read more...](#)

### → GTA Member News: Champion Tool Storage Wins \$10M Army Contract

GTA Silicon Sponsor [Champion Tool Storage](#), through their partnership with Snap On Industrial, was recently

## GTA Sponsors

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Gorge Networks  
Gorge Technology  
Hood River  
Communications Access  
Co-op  
Port of Hood River  
Prigel Machine &  
Fabrication  
Privacy Ready LLC  
Providence Hospital  
Sagotech Corporation  
Sherman County  
Springhouse Cellar

Gorge Technology  
Alliance Mission

To promote the technology business sector of the Columbia River Gorge and build new alliances to strengthen our surrounding communities.

We focus on "lifestyle entrepreneurs;" individuals who take advantage of the area's recreational resources and business opportunities, combining their drive for recreational activities with an industry cluster that continues to expand.

For more information, call 541-296-2266,

awarded a \$10M contract with the U.S. Army. Through the award, Champion will be supplying up to 2,000 sets of shop set spare parts storage cabinets from their facility in Odell. Champion has been supplying the military and Snap On with similar products since 2006 and expanded again this summer to add office and manufacturing staff and bring CNC machining in-house to reduce lead times.

*Members, we'd love to share your successes! Just let [us](#) know about them!*



### Job Openings with GTA Member Companies

**4-Tell Inc.** is seeking a Web Programmer to help evolve their online shopping recommendations software. Requirements include successful C#.NET, Javascript, and SQL programming experience; PHP and WCF programming experience is preferred. [Read more...](#)

**ABC Computing** has an opening for an experienced Computer Support Technician. Interested applicants can contact Jennifer Anderson, 503-459-7343 or email resumes to [jenn@abccomputing.org](mailto:jenn@abccomputing.org). [Read more...](#)

**Columbia Gorge Community College** is seeking a qualified Physics Instructor with a Master's Degree in Physics or a related area with at least 30 graduate hours in Physics and some classroom teaching experience. Contact them immediately. [Read more...](#)

**Hood River Hobbies** is hiring a part-time Retail Associate to help in their Hood River store. The desirable candidate will have R/C plane and car operation and repair/troubleshooting skills. [Read more...](#)



### GTA Receives Google Community Grant to Support Robotics

The GTA is pleased to announce our application to Google Community Grants to support our Youth Robotics Program was funded. Grant funds will enable the GTA to again host the FIRST LEGO League Tournament as well as an additional robotics expo on the Washington side of the Gorge and two teacher/mentor trainings on the equipment (date TBA). We'll also be working to improve web resources and to maintain our loaner set of 25 robots and laptops. These kits have been used by schools around the Gorge to encourage an early love of science

email [jessica@crgta.org](mailto:jessica@crgta.org), or click to visit our website.

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and engineering in hundreds of children. They are also available for youth groups to borrow. The GTA and Google will continue to develop this partnership for supporting youth robotics in the Gorge. Visit [GorgeRobotics.com](http://GorgeRobotics.com) for more information.

### → National Career Readiness Certificate: Earn bragging rights by testing current employees

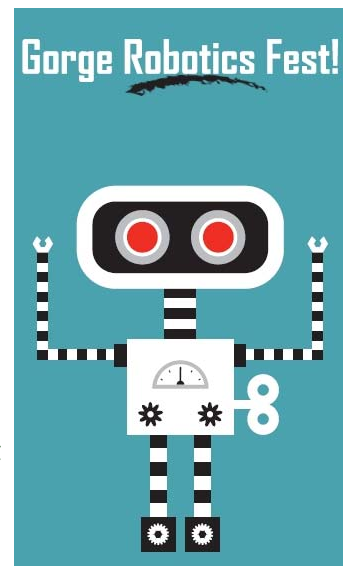
Mid-Columbia companies seeking a competitive edge can take advantage of a nationally-recognized career certificate demonstrating that your employees' skills are current. Mid-Columbia Council of Governments is now offering the opportunity for employees to earn the National Career Readiness Certificate (NCRC) at no cost to businesses. The NCRC assesses and documents current workers' skill levels in Applied Math, Reading and Locating Information. Once testing is completed, you can communicate to customers that your company is dedicated to employing a Credentialed and Qualified Workforce. For more information visit [www.OregonNCRC.org](http://www.OregonNCRC.org). Local contact: Mike Scroggs, (541) 386-6300, ext. 306, [mike.scroggs@mccog.com](mailto:mike.scroggs@mccog.com) .

### → Gorge Youth Robotics News: *Don't Miss Robotics Fest on Sept. 17!*

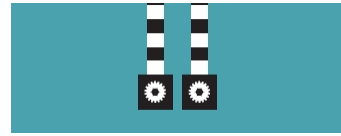
Google and the GTA are proud to invite you to the **Gorge Robotics Fest** on September 17. Join us for robotics demonstrations for kids ages 2 to 99, team sign-ups for the GTA's FIRST LEGO League Tournament on December 10, astronaut appetizers and space food snacks! Help kick off the robotics Revolution in the Gorge!

Event details:  
Saturday, September 17, 2011  
1:00 to 4:00 pm  
The Dalles Civic Auditorium  
(323 E 4th St.)  
[Read more...](#)

The FIRST LEGO League robotics programs are a great way to introduce kids to engineering, computer science, math, design, and teamwork. The Google team at The Dalles data center wants



to help establish a strong robotics program in each school in the five county region (Wasco, Sherman, Hood River, Klickitat, Skamania) for the 2011-12 school year.



Google wants to get more students, parents, teachers, administrators and community members involved to help build and continually improve robotics programs in each of the schools. To this end, ***Google is covering the cost for registration and robot kit for any new FIRST LEGO League Robotics team in any of the region's public schools.*** For more information, visit [www.gorgerobotics.com](http://www.gorgerobotics.com).

Coaches and parents with a FIRST LEGO League team, don't forget the free training provided by ORTOP on **September 24** in Hood River! Read more or [register here](#).

## GTA Events in September

**GTA Happy Hour** was a success! Join us for an informal opportunity to network, get your tech questions answered or bounce ideas off others in the tech sector.

Event details:  
Monday, September 12, 2011  
6:00 p.m.  
Sunshine Mill Winery in The Dalles (free wifi)  
Free for all to attend

**GTA Geek Lunch** is back after its summer vacation! Join us on September 20 to connect over your technical questions. We'll also have a discussion about intellectual property and patent law with GTA Members Kurt Rohlf, Partner at [Chernoff Vilhauer LLP](#), and Brad Schrick, Patent Agent at [Insitu](#).

Event details:  
Tuesday, September 20, 2011  
Noon at China Gorge (2680 Old Columbia River Drive in Hood River)  
Free for all to attend; no-host lunch

## **GTA Featured Event: Steve Morrow, Insitu President and CEO**

Join the GTA for our Featured Event every 4th Tuesday of the month for some of the Gorge's best networking and an educational presentation for the tech business community. Our September 27 meeting features a discussion with [Steve Morrow](#), new President and CEO of

Insitu. Prior to joining Insitu in April, Steve led Boeing's long-range weapons programs and has been with Boeing since 2002. Steve will join the meeting to connect with other GTA members and for a discussion on his background and work at Insitu.

Event details:

Tuesday, September 27, 2011

6:30 p.m.

Springhouse Cellar Winery, 13 Railroad Ave in Hood River

Free for GTA Members, \$10 for non-members.

### Call for Applications for OEN's Venture Northwest, Sept. 2 Deadline

Applications are due Friday, September 2 for a chance to be one of the 10 lucky companies to be featured in Oregon Entrepreneur Network's Venture Northwest, which will take place in Portland on November 3, 2011. Applications will be reviewed by a selection committee filled with investors. Selected applicants will be invited to present at the conference as well as attend the prestigious Intel/Perkins Coie Investor Reception on the eve of the main event. [Apply here.](#)

### Small Business Management Program Starts Sept. 10

Are you willing to commit to 3 hours a month to grow your business? The Small Business Management Program at Columbia Gorge Community College is now accepting applications for the Fall 2011 cohort. You will learn about the cash cycle of a business, cash flow analysis, how to REALLY understand your business financial statements, predict financial gaps, compare your business performance against like businesses in the U.S. and chart a course for the future of your business. They meet once a month on a Saturday morning, beginning September 10. Only 15 businesses will be accepted into the ten-month program. To request an application, contact [Fritz Ellett](#) or [Mary Merrill](#). "The \$507 tuition was the best investment we ever made in our business. Our business has grown significantly as a result of the knowledge we gained in the program."  
-C.N.

### GTA Partner News: Gorge OEN

**PubTalk on September 20:** The Gorge Chapter of the Oregon Entrepreneurs Network is launching the next round of PubTalks and seeking Company Presenters. Applicants should be seed stage to established growth oriented businesses seeking expertise and/or capital with ties to the Gorge. **Sept 8 deadline** to [apply](#).

Event Details:

September 20, 2011

5:30 - 7:30 pm

Sunshine Mill Winery, 901 E. 2nd, The Dalles

\$10 entry, RSVP to [Anna Tompkins](#)

Keynote presentation: "Ask the Experts" featuring a panel of winners of past Gorge Angel Conferences including Ken Levy, CEO 4-Tell Inc. and Kim Stolte, CEO Swaddle Keeper LLC. Panelists will talk about positioning their companies for angel investment, setting milestones, building their management teams and mitigating the challenges of starting and growing a company in the Gorge.

**Mini Boot Camp: "How & Why to Seek Angel Investment For Seed Stage - Established Growth Companies":** Register now for this event on October 8 in The Dalles. Attendees will participate in a day-long immersion with legal, technical, marketing, financing and business planning experts. They represent a wide variety of fields and include members of the Gorge Angel Investor Network. They are eager to get to know you and help you to put your best foot forward when seeking angel investment. This is your chance to take a quantum leap in one day. [Read more or register...](#)

## Oregon BEST FEST '11, Sept. 12

Oregon BEST FEST '11 will again bring together university researchers, entrepreneurs, and industry leaders working in renewable energy and the sustainable built environment for an all-day networking event and research expo on the Portland State University campus. This unique gathering features speakers, research posters, panels, and other presentations all focused on the research, innovation, and collaboration that are fueling Oregon's green economy. Be a part of sparking university-industry collaborations that are developing and commercializing new green building and renewable energy products and services.

OBEST FEST '11 - Sparking Collaboration for the Green Economy

Portland State University, Portland  
September 12, 2011  
[Register here.](#)

## GTA Partner Events: Software Association of Oregon

### **September 15: SAO TechIgnite!**

Ignite is a fast-paced geek event where speakers share their personal and professional passions via 20 Powerpoint slides each auto-advancing every 15 seconds, giving each speaker exactly 5 minutes of fame. Quick, fun, thought-provoking, social, local, global - Ignite is all of these and more. Presentations start at 7pm at McMenamin's Mission Theater in Portland. Free to attend but [register here.](#)

### **October 8: SQL Saturday**

SQLSaturday is a training event for SQL Server professionals and those wanting to learn about SQL Server. The event will also bring in other data storage topics/presenters -especially PL-SQL, MySQL, PostgreSQL, and the various NoSQL implementations. Free to attend at PCC CLIMB Center in Portland. [Registration required.](#)

## Third Annual PNW Cleantech Open Awards and Expo, Oct. 5

Join the Cleantech Open for their 3rd annual Exhibition and Awards Program with booths by PNW Cleantech Open Alumni from all three years, opportunities to meet their regional innovation partners and the announcement of their 2011 finalists who will receive a total of over \$50,000 in awards. The Keynote Session features an Investment Forecast Panel.

[Early registration of \\$48 ends September 6th.](#)

Wednesday, October 5, 2011 - 3:30pm to 7:15pm  
Bell Harbor Conference Center in Seattle

## Oregon Connections Telecommunications Conference in Hood River, Oct. 27-28

The Oregon Connections Telecommunications Conference is returning to the Hood River Inn on October 27-28. Hosted by GTA Member [Mid-Columbia Economic Development District](#), the conference draws attendees from all regions of Oregon to share ideas, experiences

and knowledge about telecommunications. The 2011 conference presenters and attendees will explore the importance and value of broadband telecommunications adoption and utilization for business, government, education, healthcare, public safety, communities and individuals.

Event details:

October 27-28, 2011 at the Hood River Inn

Keynote presenter: Lee Rainie, Director of the Pew Research Center's Internet & American Life Project

**Early bird registration of \$65 ends Sept. 9.** Early registrations are eligible for a prize drawing.

Conference scholarships available for high-school and college students; contact [Jessica](#) for information.

Visit [www.oregonconnections.info](http://www.oregonconnections.info) for the conference program, online registration and to see who is attending.



## New GTA Members

**Welcome to our newest members!**

[e-Service Interactive](#)

Ryan VanSickle, Assoc. Member

GTA membership and sponsorship year renews on October 1. The GTA will be have updated information on benefits - and some exciting new opportunities! - very soon. Stay tuned!



## Calendar of Events

### September

- **Sept. 2:** Deadline to apply for OEN's Venture NW
- **Sept. 8:** Deadline to apply to present at September 20 Gorge PubTalk
- **Sept. 12:** GTA Happy Hour, 6pm, Sunshine Mill Winery, The Dalles
- **Sept. 12:** Oregon BEST FEST, Portland
- **Sept. 15:** SAO [TechIgnite](#) event, Portland
- **Sept. 17:** [Gorge Robotics Fest](#), The Dalles Civic Auditorium, 1-4pm
- **Sept. 20:** GTA Geek Lunch, Noon at China Gorge in Hood River
- **Sept. 20:** Gorge [PubTalk](#), 5:30pm at Sunshine Mill

in The Dalles

- **Sept. 27:** GTA Featured Event, 6:30pm at Springhouse Cellar Winery with speaker Steve Morrow from Insitu

## October

- **Oct. 5:** Pacific NW CleanTech Open Awards, Seattle
- **Oct. 8:** SQL Saturday, Portland
- **Oct. 8:** Gorge OEN's Angel Investment Boot Camp, The Dalles
- **Oct. 18:** GTA Geek Lunch at Noon
- **Oct. 25:** GTA Monthly Meeting, 6:30pm, venue and topic TBA

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